McCARTHY & HOLTHUS, LL

1

2

3

4

5

6

7

8

9

10

11

12

TFACSIMILE 

팊 17

18

19

20

21

22

23

24

25

26

27

28

presumption that a foreclosure sale has been conducted regularly and fairly. The presumption must prevail when the record lacks substantial evidence of a prejudicial procedural irregularity.

## SUMMARY OF FACTS

Plaintiff seeks a Judgment for Possession and an issuance of a Writ of Possession for the real property commonly known as 39 Santa Ana Avenue Daly City, CA 94015 ("Subject Property"). Plaintiff purchased the Subject Property at a properly held Trustee's Sale on 4/23/2012, and Defendants are holding over possession, preventing Plaintiff from possessing its property.

## POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S THIRD MOTION IN

## LIMINE

Defendants cannot overcome the rebuttable presumption that the sale was conducted properly, and has no standing to challenge the foreclosure. Civil Code § 2924 still states:

> (c) A recital in the deed executed pursuant to the power of sale of compliance with all requirements of law regarding the mailing of copies of notices or the publication of a copy of the notice of default or the personal delivery of the copy of the notice of default or the posting of copies of the notice of sale or the publication of a copy thereof shall constitute prima facie evidence of compliance with these requirements and conclusive evidence thereof in favor of bona fide purchasers and encumbrancers for value and without notice.

The Trustee's Deed Upon Sale, which was recorded on 4/23/2012, contained such a recital. See the Trustee's Deed Upon Sale attached to the Request for Judicial Notice as Exhibit "7." Thus, there is prima facie evidence that the Trustee's Sale was validly conducted. Defendant will not be able to rebut the presumptions contained in the Trustee's Deed Upon Sale. Further, Defendant has not tendered the amount due and owing on the Deed of Trust and Promissory Note. Without first tendering the amount delinquent, Defendant has no standing to challenge the foreclosure process.

In order for Defendants to prevail in an Unlawful Detainer action alleging that a foreclosure sale was invalid, the Defendants must offer to tender the full amount of the past due debt. As stated by the Court of Appeal in Crummer v. Whitehead,

> "We cannot say that here, in refusing to set aside the trustee's sale, the trial court has in any way abused the discretion committed to it. On the contrary, the trial court's ruling appears fair and just because we do not

1

2

3

4

5

6

7

8

9

10

##:02 | 11

19

20

21

22

23

24

25

26

27

28

find in the record any offer on the part of appellant to pay the full amount of the debt for which the property was given as security. Some disposition on the part of the appellant to do equity by tendering the amount of the debt due is a prerequisite to her demand for a judgment cancelling the trustee's sale, Crummer v. Whitehead, (Cal. App. 1st Dist. 1964) 230 Cal.App.2d 264, 268-269.

Nowhere in the Answers do Defendants allege they attempted or completed a tender of the full amount owed on the Note. There is a maxim in the context of foreclosures known as the "tender rule." If a borrower who has defaulted on the payments requests the Court to exercise its equitable powers to stop or set aside foreclosure proceedings, the borrower must first do equity itself. Arnolds Mgmt. Corp. v. Eishen, 158 Cal.App.3d 575, 577 (1984); Meetz v. Mohr (1904) 141 Cal. 667, 673 ("One who seeks equity must do equity").

Without having "done equity" by tendering the obligation in full, Defendants lack standing to unwind the foreclosure sale. California courts have expanded the application of the tender rule to "any cause of action" that is based upon allegations of wrongful foreclosure or that seeks redress from foreclosure. Abdallah v. United Sav. Bank, (1996) 43 Cal.App.4th 1101, 1109 (in affirming sustaining of demurrer without leave to amend court explained that the tender rule applies to "any cause of action for irregularity in the sale procedure"); United States Cold Storage v. Great W. Sav. & Loan Ass'n, (1985) 165 Cal.App.3d 1214, 1225 (affirming judgment of nonsuit); Arnold Mgmt. Corp., 158 Cal. App. 3d at 579 (affirming sustaining of demurrer without leave to amend on claims of wrongful foreclosure, fraud, and negligence relating to defective notice not foreclosure sale).

The tender rule is strictly applied (Nguyen v. Calhoun, (2003) 105 Cal.App.4th 428, 439), and absent an alleged and actual tender, the defenses raised by Defendant fail in their entirety. Karlsen v. Am. Sav. & Loan Ass'n., (1971) 15 Cal. App.3d 112; Abdallah, 43 Cal.App.4th at 1109; Miller & Star, Cal. Real Estate (3d ed.), Deeds of Trust, §10:212, pp. 653-54.

Defendants have not tendered, nor have Defendants offered to tender, the delinquent amount on the loan. Without such a payment, the Defendants have no standing to challenge the foreclosure sale, and therefore no questions of fact exist for a jury to decide.

## CONCLUSION

Plaintiff is entitled to a determination that it has made a prima facie showing of the

propriety of the foreclosure sale. Defendan	ats have no evidence to prove otherwise, and any
information the Defendants may wish to put in front of a jury is for the effect of confusing the	
issues. Any testimony or insinuation by Defendants that the foreclosure was not valid - without first overcoming the presumption the sale was in compliance with Cal. Code Civ. Proc. 2924 et	
Dated: September 11, 2012	Respectfully submitted, McCARTHY & HOLTHUS, LLP  By:  Gayle E. Jameson, Esq. Attorney for Plaintiff, Federal Home Loan Mortgage Corporation